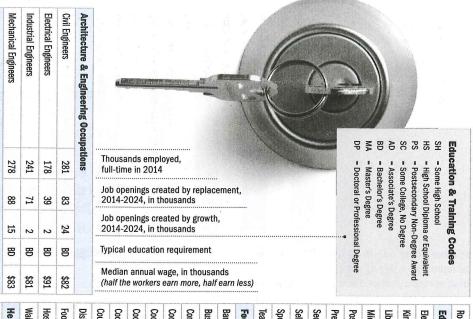
9

Jobs are created in two ways, by replacement and growth. *Replacement*: These are job openings to replace people who have left or changed jobs. Replacement accounts for about 6 out of every 10 hires. *Growth*: These are job openings created when a new business starts up or an existing business expands. Growth accounts for about 4 out of every 10 hires.



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Pharmacists	Medical Records Technicians	Medical & Clinical Lab Technologists	Medical & Clinical Lab Technicians	Licensed Practical & Vocational Nurses	EMTs & Paramedics	Dental Hygienists	Healthcare Practitioners & Techn	Waiters & Waitresses	Hosts & Hostesses	Food Preparation Workers	Dishwashers	Counter Attendants	Cooks, Short Order	Cooks, Restaurant	Cooks, Institution & Cafeteria	Cooks, Fast Food	Combined Food Prep & Servers	Bussers & Barbacks	Bartenders	Food Preparation & Serving Occi	Teacher Assistants	Special Education Teachers	Self-Enrichment Education Teachers	Secondary School Teachers	Preschool Teachers	Postsecondary Teachers	Middle School Teachers	Librarians	Kindergarten Teachers	Elementary School Teachers	Education, Training & Library Occupations	Rooters
297	189	165	163	720	241	201	Technical Occupations	2,465	376	874	507	481	182	1,110	418	524	3,160	415	581	<b>Occupations</b>	1,234	491	349	962	441	1,869	628	143	159	1,358	cupations	123
69	42	39	39	205	40	ಜ	pations	1,186	267	243	219	289	48	294	111	139	1,021	208	218		296	93	66	228	129	331	139	27	47	300		19
9	29	23	29	117	59	37		69	17	55	0	29	0	159	26	0	344	25	8		79	31	54	56	30	220	37	ω	10	78		16
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\$121	\$36	\$59	\$38	\$42	\$32	\$72		\$19	\$19	\$20	\$19	\$19	\$20	\$22	\$23	\$19	\$18	\$19	\$19		\$24	\$56	\$36	\$56	\$28	\$63	\$55	\$56	\$51	\$54		\$36

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\$56 \$55 \$56 \$56 \$56 \$56 \$56 \$56 \$56 \$56	Property Managers  Sales Managers  Social & Community Service Managers  States Managers  States Managers  States Managers  States Managers  Bill & Account Collectors  Bill & Account Collectors  Bill & Account Collectors  Billing & Posting Clerks  Bookkeeping & Accounting Clerks  State Executive Secretaries & Assistants  File Clerks  File Clerks  File Clerks  Human Resources Assistants  File Clerks  Human Resources Assistants  File Clerks  Human Resources Assistants  File Clerks  Legal Secretaries  State Medical Secretaries  Medical Secretaries  Stock Clerks & Information Clerks  State Postal Service Mail Carriers  Shipping, Receiving & Traffic Clerks  Shipping, Receiving &	_										<u> </u>				•	٥,		+2	01	0		9		42	တ	0	0	7	ω	0	00		6
		무	꿇	8	Ð	ヌ	ऊ	Ð		왚	R	왚	오	오	왚	오	웊	오	웊	웊	웊		돐	88	돐	뿅	AD	무	뿅	MA	BB	BB		ä
Property Managers  Sales Managers  Social & Community Service Managers  Social & Community Service Managers  Social & Community Service Managers  Orffice & Administrative Support 0  Bill & Account Collectors  Billing & Posting Clerks  Bookkeeping & Accounting Clerks  Customer Service Representatives  Dispatchers  Executive Secretaries & Assistants  Executive Secretaries & Assistants  File Clerks  Hotel, Motel & Resort Desk Clerks  Human Resources Assistants  Executive Secretaries  Legal Secretaries  Clerks General  Payroll & Timekeeping Clerks  Medical Secretaries  Loan Interviewers & Clerks  Medical Secretaries  Coffice Clerks, General  Payroll & Timekeeping Clerks  Personal Carre & Service Occupati  Amusement & Recreation Attendants  Childcare Workers  Fitness Trainers & Acometologists  Nonfarm Animal Carretakers	Sales Managers   336	\$121	\$36	\$59	\$38	\$42	\$32	\$72		\$19	\$19	\$20	\$19	\$19	\$20	\$22	\$23	\$19	\$18	\$19	\$19		\$24	\$56	\$36	\$56	\$28	\$63	\$55	\$56	\$51	\$54		oce
	333 314 376 139 350 515 1,760 2,582 217 200 777 777 200 777 1159 243 243 243 243 243 243 243 243	Nonfarm Animal Caretakers	Hairdressers & Cosmetologists	Fitness Trainers & Aerobics Instructors	Childcare Workers	Amusement & Recreation Attendants	Personal Care & Service Occupati	Tellers	Stock Clerks & Order Fillers	Shipping, Receiving & Traffic Clerks	Secretaries & Administrative Assistants	Receptionists & Information Clerks	Postal Service Mail Carriers	Payroll & Timekeeping Clerks	Office Clerks, General	Medical Secretaries	Loan Interviewers & Clerks	Legal Secretaries	Insurance Claims & Policy Clerks	Human Resources Assistants	Hotel, Motel & Resort Desk Clerks	File Clerks	Executive Secretaries & Assistants	Dispatchers	Data Entry Keyers	Customer Service Representatives	Bookkeeping & Accounting Clerks	Billing & Posting Clerks	Bill & Account Collectors	Office & Administrative Support O	Social & Community Service Managers	Sales Managers	Property Managers	Medical & nealul Services Managers
		ર	58	23	69	22		0	93	0	64	98	0	0	96	108	18	0	18	0	22	0	0	9	0	253	0	67	0		13	19	25	20
55 55 89 89 108 86 86 86 87 108 108 108 108 108 108 108 108	255 23 23 23 93 95 64 88 98 96 96 96 96 96 96 96 97 97 98 98 98 98 98 98 98 98 98 98 98 98 98	2	ж	Ж	胀	오	4	胀	웊	ĸ	돐	돐	돐	돐	ጜ	폾	胀	돐	胀	胀	胀	胀	RS	돐	돐	돐	胀	돐	돐		뿅	B	ᆶ	90
55 25 25 89 19 37 13 37 13 636 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		\$30	\$23	\$35	\$20	\$19		\$26	\$23	\$30	\$33	\$27	\$57	\$40	\$29	\$32	\$37	\$43	\$37	\$38	\$21	\$28	\$51	\$37	\$29	\$31	\$36	\$34	\$34		\$63	\$111	\$54	cee

Writers & Authors	137	23	သ	8	\$59	Pharmacy Technicians	373	37	ည္	돐	\$30	Recreation Workers
Building & Grounds Cleaning & Maintenance Occupations	aintenan	ce Occu	pations	3		Physical Therapists	211	57	72	무	\$82	Production Occupations
Janitors & Cleaners	2,361	469	136	오	\$23	Physicians & Surgeons	708	191	99	무	\$187	Cut, Punch & Press Machine Operators
Landscapers & Groundskeepers	1,168	211	72	오	\$24	Radiologic Technologists	197	37	17	ð	\$56	Electrical Equipment Assemblers
Maids & Housekeeping Cleaners	1,458	348	112	웊	\$20	Registered Nurses	2,751	649	439	ð	\$67	Helpers, Production Workers
Business & Financial Operations Occupations	Occupatio	ins .				Veterinarians	78	12	7	무	\$88	Inspectors, Testers, Sorters & Weighers
Accountants & Auditors	1,333	356	142	8	\$66	Healthcare Support Occupations						Laundry & Dry-Cleaning Workers
Claims Adjusters, Examiners & Investigators	300	74	10	돐	\$62	Dental Assistants	319	79	59	ऋ	\$35	Machinists
Compliance Officers	260	37	9	88	\$65	Home Health Aides	914	206	348	웊	\$21	Meat, Poultry & Fish Cutters & Trimmers
Financial Analysts	278	57	32	8	\$79	Massage Therapists	169	ដ	37	ऊ	\$37	Packaging & Filling Machine Operators
Loan Officers	303	50	25	胀	\$63	Medical Assistants	591	123	139	돐	\$30	Printing Press Operators
Management Analysts	758	105	103	88	\$81	Nursing Assistants	2,536	573	620	23	\$24	Team Assemblers
Market Research Analysts	496	59	92	88	\$61	Installation, Maintenance & Repair Occupations	r Occupa	tions				Welders, Cutters, Solderers & Brazers
Personal Financial Advisors	249	ස	74	8	\$81	Automotive Body & Related Repairers	150	34	14	돐	\$40	<b>Protective Services Occupations</b>
Purchasing Agents	301	83	0	S	\$61	Automotive Technicians & Mechanics	740	198	39	돐	\$37	Correctional Officers & Jailers
Community & Social Service Occupations	pations					Bus & Truck Mechanics	264	45	32	돐	\$44	Firefighters
Child, Family & School Social Workers	305	74	19	88	\$42	HVAC&R Mechanics & Installers	292	45	40	ᇔ	\$45	Police & Sheriff's Patrol Officers
Clergy	244	53	14	BD	\$44	Industrial Machinery Mechanics	332	86	60	돐	\$49	Security Guards
Guidance & Vocational Counselors	273	57	23	MA	\$53	Maintenance & Repair Workers	1,375	360	84	돐	\$36	Sales & Related Occupations
Healthcare Social Workers	160	39	31	MA	\$52	Telecom Equipment Installers & Repairers	219	20	0	ß	\$55	Cashiers
Mental Health Counselors	135	28	26	MA	\$41	Telecom Line Installers & Repairers	118	22	1	돐	\$54	Counter & Rental Clerks
Rehabilitation Counselors	120	25	11	M	\$34	Legal Occupations						Insurance Sales Agents
Social & Human Service Assistants	387	76	4	돐	\$30	Judges & Magistrates	30	4	0	무	\$115	Parts Salespersons
Computer & Mathematical Occupations	ations					Lawyers	779	114	44	무	\$115	Real Estate Sales Agents
Computer Programmers	329	81	0	쁑	\$78	Paralegals & Legal Assistants	280	61	21	Ð	\$48	Retail Salespersons
Computer Support Specialists	767	99	89	SC	\$50	Management Occupations						Sales Reps, Wholesale & Manufacturing
Computer Systems Analysts	568	73	119	8	\$83	Administrative Services Managers	_ 287	54	24	돐	\$84	Securities & Financial Sales Agents
Network & Computer Systems Admins	383	49	30	BD	\$76	Architectural & Engineering Managers	182	56	.4	88	\$131	Telemarketers
Software Developers, Applications	718	103	135	BB	\$96	Chief Executives	÷343	58	<u>.</u>	89	\$173	Transportation & Material Moving
Software Developers, System Software	396	57	51	8	\$103	Computer & Info. Systems Managers	349	41	54	88	\$128	Bus Drivers, School or Special Client
Web Developers	149	19	39	Ð	\$63	Construction Managers	÷ 373	52	18	ð	\$86	Bus Drivers, Transit & Intercity
Construction & Extraction Occupations	tions					Education Administrators, K-12	> 240	70	14	MA	\$90	Driver/Sales Workers
Carpenters	945	109	60	돐	\$41	Education Administrators, Postsecondary	<sub>_</sub> 175	51	15	MA	\$88	Heavy & Tractor-Trailer Truck Drivers
Cement Masons & Concrete Finishers	155	19	20	£	\$37	Farm, Ranch & Agricultural Managers	930	158	0	돐	\$68	Industrial Truck & Tractor Operators
Construction Laborers	1,159	231	147	НS	\$31	Financial Managers	556	132	38	8	\$115	Laborers & Material Movers, Hand
Electricians	629	96	86	돐	\$51	Food Service Managers	305	61	16	돐	\$49	Light Truck or Delivery Drivers
Operating Engineers	363	61	37	돐	\$44	General & Operations Managers	2,124	538	151	æ	\$97	Packers & Packagers, Hand
Painters, Construction & Maintenance	361	57	27	왔	\$36	Industrial Production Managers	173	49	0	뿅	\$92	Refuse & Recyclable Material Collectors
Plumbers, Pipefitters & Steamfitters	425	56	49	몴	\$51	Marketing Managers	194	46	18	뿅	\$127	Taxi Drivers & Chauffeurs
												The let live to

Taxi Drivers & Chau	Refuse & Recyclable	Packers & Packagers, Hand	Light Truck or Delivery Drivers	Laborers & Material Movers, Hand	Industrial Truck & Tractor Operators	Heavy & Tractor-Trailer Truck Drivers	Driver/Sales Workers	Bus Drivers, Transit	Bus Drivers, School or	Transportation	Telemarketers	Securities & Financial Sales Agents	Sales Reps, Wholes	Retail Salespersons	Real Estate Sales Agents	Parts Salespersons	Insurance Sales Agents	Counter & Rental Clerks	Cashiers	Sales & Related	Security Guards	Police & Sheriff's F	Firefighters	Correctional Officers	<b>Protective Services</b>	Welders, Cutters, Solderers	Team Assemblers	Printing Press Ope	Packaging & Filling	Meat, Poultry & Fist	Machinists	Laundry & Dry-Clea	Inspectors, Testers,	Helpers, Production Workers	Electrical Equipment Assemblers	Cut, Punch & Press	<b>Production Occupations</b>
Chauffeurs	Recyclable Material Collectors	ers, Hand	very Drivers	al Movers, Hand	Tractor Operators	ailer Truck Drivers	ers	t & Intercity	or Special Client	& Material Moving		cial Sales Agents	Sales Reps, Wholesale & Manufacturing	5	Agents		gents	Clerks		d Occupations		Patrol Officers		ers & Jailers	ices Occupations	olderers & Brazers	***************************************	Operators	Packaging & Filling Machine Operators	& Fish Cutters & Trimmers		Dry-Cleaning Workers	Inspectors, Testers, Sorters & Weighers	n Workers	ent Assemblers	Press Machine Operators	upations
234	132	695	885	2,441	531	1,798	445	168	497	<b>Moving Occupations</b>	238	342	1,453	4,625	337	235	466	442	3,424		1,074	654	307	453		398	1,144	173	378	152	400	208	497	419	207	192	
4	83	185	151	727	132	306	76	22	65	ions	44	59	299	1,603	24	52	122	109	1,457		165	205	22	120		114	246	26	135	30	116	30	125	137	26	24	
31	9	12	27	125	13	99	21	10	28		0	33	93	314	10	17	43	16	67		130	39	20	22		14	0	0	4	0	39	4	0	0	0	0	
오	왚	왚	돐	뫞	웊	돐	돐	돐	돐		왚	В	돐	웊	돐	오	돐	왚	웊		Ж	胀	౫	돐		胀	돐	æ	돐	웊	돐	왚	돐	왚	돐	돐	
\$23	\$34	\$20	\$30	\$24	\$31	\$40	\$22	\$37	\$29		\$23	\$72	\$55	\$21	\$41	\$29	\$48	\$24	\$19		\$24	\$55	\$45	\$39		\$37	\$28	\$35	\$26	\$23	\$40	\$20	\$35	\$24	\$30	\$31	

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